

62

CURRENT PRICE LIST

Horn's Canna Farm, Carnegie, Okla.

We have been producing and shipping Cannas for a long time. We try to supply the trade with the best at the lowest possible price. We employ 25 workmen experienced in growing, harvesting and shipping Canna Bulbs. We want to please our customers; we want the business to grow. Every Canna Bulb you buy from us is guaranteed to give complete satisfaction or your money is refunded. Thanks to all our established customers. You made our Canna Farm what it is today. We welcome new customers.

Kodachrome Colored Pictures

3x4 1/2-inch Kodachrome Colored Pictures mounted on attractive lustre-Kote card, 5 1/2x7 inches. Description U.S. and pictures for counter display to retail trade. These pictures for sale to canna customers only. Pictures in stock now for all 16 varieties. Price 80 per card, postage paid.

Buy the finest Cannas Direct from

NEIL J. HORN CANNA FARM
Carnegie, Oklahoma

The World's Largest Canna Farm
Established 1932

REMARKS IN GENERAL
Cannas are always popular

We practice crop rotation to maintain disease-free stock. Our 120,000 cubic feet of storage space is disbursed as often as necessary. Every year the entire bulb crop is removed from field and stored inside. Complete new crop is planted each spring. We do not ship bulbs that have been in the field year after year. Each bulb is from a new crop and fresh stock. We have controlled irrigation to produce the desired crop, assuring customer of a dependable source of supply.

PLEASE NOTICE

Please print or write your Return Address plain and in full. Be sure it is correct. If you want order shipped to a different address, give a clear, detailed address.

State Date Shipment is to be made—Kind of Transportation—If you want Color Cards.

OVER

CANNA FARM

Neil J. Horn

Box 137

Carnegie, Oklahoma

FIRST CLASS

L
T
I
R
R
E

Kodachrome Colored Pictures

3x4 1/2-inch Kodachrome Colored Pictures mounted on attractive lustre-Kote card, 5 1/2x7 inches. Description U.S. and pictures for counter display to retail trade. These pictures for sale to canna customers only. Pictures in stock now for all 16 varieties. Price 80 per card, postage paid.

GROWING INSTRUCTIONS

Plant in the spring as soon as the ground warms in prepared soil of average-to-good fertility, 4 inches deep, 8 inches apart. Phosphate is best fertilizer. In case of insect attacks, spray or dust as any other plant. In south half of U. S. after frost, cut tops off and cover hills with tops. North half, remove root system to freeze-proof storage; in spring divide into 2 or 3 eye bulbs.

Beautiful Everblooming Cannas Are Easy To Grow
Cannas are easy to grow. They bloom continuously from early summer until frost. They are becoming very popular in the American Flower Garden. They can be grown successfully in all parts of the nation.

JOBBER DEAL

Let us ship direct to you. If you are the head of a chain store, let us supply the store direct. Every homeowner wants flowers. A few bulbs in a bin or box with our picture card dislodges the canna for you. Make arrangements a year in advance or current, for dependable source of supply, from the nation's largest producer of Canna Flowers. Special prices on large quantities.

3% discount for cash with order. Net after order is shipped. 25% payment must accompany order. All wholesale orders F.O.B., Carnegie, Okla. Wholesale stock is packed in boxes of 50 - 100 and 250 per. NOTICE: order of less than 50 of a variety not accepted at Wholesale prices.

REFERENCES — First State Bank of Anadarko, Oklahoma, and Washita Valley Bank of Fort Cobb, Oklahoma.

Neil J. Horn Canna Farm
Carnegie, Oklahoma

P. O. Box 137
Phone Alfalfa H-29

VARIETY, DESCRIPTION, PRICES

RED KING HUMBERT — Large light red flowers; bronze foliage; medium tall.

CITY OF PORTLAND—Large beautiful plain pink flowers; green foliage; medium tall.

YELLOW KING HUMBERT—Large yellow flowers varigated with lighter and darker shades of yellow; green foliage; medium height.

HUNGARIA—Large dark pink flowers; green foliage; dwarf.

COPPER GIANT—An extremely large and beautiful salmon copper shaded pink flowers; green foliage; medium tall.

RICHARD WALLACE—Extra beautiful large clear light yellow flowers; thick fine texture green foliage; dwarf.

KING MIDAS — Extraordinary red dotted yellow flowers, extremely attractive; dark green foliage; dwarf.

ROSEMOND COLE — Extra beautiful extremely large gold edged light red flowers; beautiful deep green uniform foliage; extremely dwarf.

VARIATED SPECIAL YELLOW—Extremely large deep yellow flowers dotted with dark red spots, some with half red and half yellow petals ten inches in diameter; foliage bluish green with touches of bronze purple; medium height.

FIREBIRD — Attractive medium red flowers, different to all others; green foliage; dwarf.

RED DAZZLER—Darkest red large flowers; green foliage; tall.

WYOMING — Large orchid flowering dark orange; bronze purple foliage; medium height.

SHENANDOAH — Beautiful large pink flowers; bronze foliage; dwarf.

PINK BEAUTY—Nice size dark pink flowers edged in gold colored trim; green foliage; dwarf.

APRICOT—Large shell pink flowers; green foliage; extremely dwarf.

FOLIAGE CANNAS

AMBASSADOR FOLIAGE CANNA — Extra large bronze leaf; very small orange flowers; 5 to 6 feet tall.

GREEN FOLIAGE CANNA — Beautiful light green foliage; small orange flowers; 5 to 6 feet tall.

Following wholesale prices apply to the seventeen varieties listed above for hand graded, number one top quality large size, hand trimmed two to five eye divisions:

50 Divisions	7c each
100 Divisions	6½c each
1000 Divisions, per 1000	\$47.50
5000 Divisions or more, per 1000	\$42.50
50000 Divisions or more, per 1000	\$37.50

Following prices apply to the above 17 varieties. Number two trimmed medium size 2 to 3 eye divisions. Number three trimmed small size 1 to 2 eye divisions:

Number two divisions, per 100	\$ 3.50
Number two divisions, per 1000	\$28.00
Number three divisions, per 100	\$ 2.25
Number three divisions, per 1000	\$18.00

MIXED CANNAS

Collection of several varieties:

Number one divisions, per 100	\$ 5.00
Number one divisions, per 1000	\$32.50
Number two divisions, per 1000	\$22.50
Number three divisions, per 1000	\$12.50

PRESIDENT CANNAS

Very large bright red flowers, beautiful shaped contrasting even growing green foliage. Dwarf. Our President stock is true even growing. Genuine dwarf, extra large flowering. Following price applies to President Canna only, for extra fine plump large 2 to 5 eye hand trimmed divisions.

Number one division, per 100	\$ 8.50
Number one divisions, per 1000	\$59.50

(Number two and three President not for sale)

CORRECTION in Growing Instructions: Plant 18 inches apart instead of 8 inches.

TERMS OF SALE

3% discount for cash with order. Open accounts to firms with established credit rating with Horn Canna Farms. Others, 25% down; pay 10 days after date of invoice.

RETAIL PRICE LIST

Varieties description, grade same as Wholesale listing. If you want to order less than 50 divisions, use the following prices:

Number one, 5 to 10 divisions ____ 25c ea.

Number one, 10 to 50 divisions ____ 20c ea.

Number two, 5 to 10 divisions ____ 15c ea.

Number two, 10 to 50 divisions ____ 10c ea.

Number three, 5 to 10 divisions ____ 10c ea.

Number three, 10 to 50 divisions ____ 5c ea.

Above retail prices sent postpaid anywhere in United States. No orders accepted for less than 5 of a variety. C.O.D. not accepted. Cash in full must accompany each retail order.

PACKING

Packed in spragnum moss. (Moss costs 20c per pound). It's light, keeps packed bulbs in perfect condition for weeks. We use double paper-lined, light weight, strong slatted, wire bound wood crates. Have six sizes to ship your order in. No extra packing charge. Hand counted and graded.

APPROXIMATE SHIPPING WEIGHTS

Number 1 Divisions—180 to 210 lbs. per 1000

Number 2 Divisions—110 to 130 lbs. per 1000

Number 3 Divisions—70 to 100 lbs. per 1000

Grading of Cannas— No. 1-2-3

All three grades listed will bloom this year and grow to full maturity.

BOOKING OF ORDERS

Wire or telephone orders for fast service. Orders booked for current shipment, or will book up to one year in advance. Jobber deals accepted.

SUBSTITUTIONS

State second choice. We will not substitute without your permission.

WARRANTY AND SHIPPING

State how to ship; We ship per our judgment, otherwise. Our responsibility ceases when delivered to carrier. Consignee must file claims for any loss or damage in transit at once with carrier.

We exercise greatest of care to ship only stocks that should perform and grow satisfactorily. Nevertheless, we give no warranty as to purity, quality, or description of any stock we ship. Will not be held responsible for the crop. If purchaser does not accept stock on these terms, shipment must be returned in five days after receipt. Our liability in such case is limited to purchase price only.

CURRENT MOTOR FREIGHT RATES

HORN CANNA FARM, CARNEGIE, OKLA. TO.	Lbs.	Vol.	Min. Rate
Seattle, Washington	719	518	20,000
Chicago, Illinois	288	197	20,000
Fort Worth, Texas	148	89	23,000
New York City, N. Y.	419	263	23,000
St. Louis, Missouri	237	145	20,000
San Francisco, California	624	480	20,000
Denver, Colorado	246	152	23,000
Minneapolis, Minnesota	341	213	20,000
Kansas City, Missouri	195	119	20,000
San Antonio, Texas	208	127	23,000
Indianapolis, Indiana	284	194	20,000
Memphis, Tennessee	224	138	23,000
Birmingham, Alabama	292	173	22,000
Cincinnati, Ohio	301	207	20,000
Philadelphia, Pennsylvania	408	239	23,000

TRANSPORTATION INFORMATION

We ship Motor Freight — Express — Mistletoe By Bus — Parcel Post — Arrangements made for your pick up at Farm.

The following Information is printed on all our Bill of Lading for your protection: PERISHABLE, DO NOT LET FREEZE, Value less than 50 cents per pound Entitled to 3rd Class Rate.